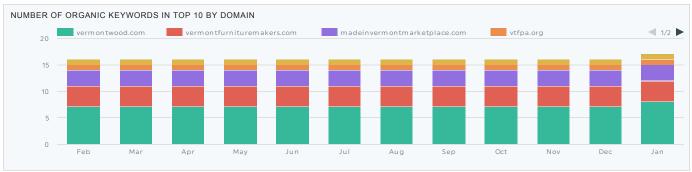
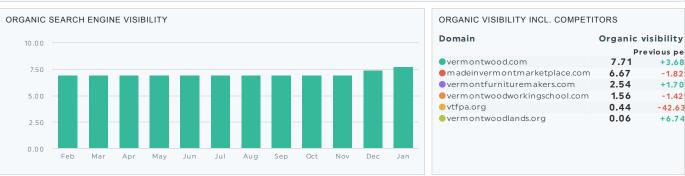




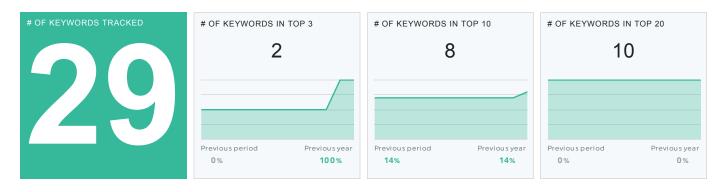
VERMONT WOOD - SEO & DIGITAL MARKETING REPORT

Search Engine Visibility & Competitors





Google Keyword Ranking Distribution

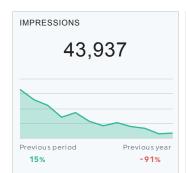


Google Keyword Rankings

ermont wood products ermont wooden toys		on change	
ermont wooden toys	2	^4	The "Organic Position" means
	3	=	the item ranking on the Google search result page. There are
ermont wooden artisans	4	=	approximatley 10 items per pag
voodworkers vermont	4	=	of results.
ermont timber products	5	=	Example: An organic position of
ermont lumber	5	=	means that keyword is ranking or
ermont wooden gifts	7	∨2	PAGE 1 and ITEM number 3 on
ermont handmade furniture	11	=	PAGE 1.
ermont custom cabinetry	14	∨2	
ermont made furniture	14	=	
ermont building supplies	30	^3	
andcrafted vermont products	38	∨ 18	
ermont butcher blocks	64	∨5	
nade in vermont	69	∨ 18	
ermont made products	74	∨ 13	
utcher blocks	100+	N/A	
ustom cabinetry	100+	N/A	
andcrafted products	100+	N/A	
ermont wooden countertops	100+	N/A	
rood products	100+	N/A	
vooden countertops	100+	N/A	
vooden toys	100+	N/A	

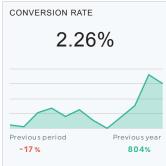
Google Ads (DEMO DATA: Will Be Replaced With Your Google Ads)

Campaign	Conver	Conversions >		Cost / Conversions		st
Search	4.00	+3.00	\$85.10	-\$167.25	\$340.41	+\$88.06
Display - Placements	3.00	+3.00	\$50.60	+\$50.60	\$151.79	+\$151.79
Search - Brand	2.00	-2.00	\$37.70	+\$24.00	\$75.40	+\$20.60
YouTube - Bumper	0.00	=	N/A	N/A	\$23.24	+\$15.99
Display - Retarget	0.00	-1.00	N/A	-\$304.18	\$304.02	-\$0.16
Search - Competitors	0.00	=	N/A	N/A	\$46.29	+\$46.29

















Keyword	Cli	cks ∨	Impres	sions	Click-Through F	Rate (CTR)	Quality	Score
[eternity web]	13	+6	37	+9	35.14%	+10.14%	10	=
+web +design +vt	11	+4	164	+92	6.71%	-3.01%	7	=
[eternity]	6	+3	32	-7	18.75%	+11.06%	8	=
[digital marketing]	6	-5	136	+5	4.41%	-3.99%	7	=
+eternity +web	5	-1	22	+1	22.73%	-5.84%	10	=
[website design vermont]	5	+5	40	+20	12.50%	+12.50%	7	=
"Union Street Media"	5	+5	89	+84	5.62%	+5.62%	3	=
+digital +marketing +in	3	+3	46	+19	6.52%	+6.52%	N/A	N/A
"eternity burlington"	2	+1	11	+9	18.18%	-31.82%	8	=
[eternity marketing]	2	-7	21	=	9.52%	-33.33%	10	=

Google Ads Display (DEMO DATA: Will Be Replaced With Your Google Ads)

splay Ad with image	Conve	rsions v	Cost / Conv	ersions	Cos	t	Impres	sions	Clic	ks
We've Got You Covered Websites & Relationships Get Better Results Online	3.00	+1.00	\$48.75	-\$2.02	\$146.26	+\$44.71	13,854	+4,568	137	+38
Bumper 6 - Next Level	0.00	=	N/A	N/A	\$11.58	+\$7.70	1,444	+971	1	+
Building websites & relationships Web Design • Digital Marketing	0.00	=	N/A	N/A	\$0.00	=	187	-5	0	:
Building websites & relationships Web Design - Digital Marketing	0.00	=	N/A	N/A	\$0.00	=	65	+20	0	
ETERNITY Web Design · Digital Marketing	0.00	=	N/A	N/A	\$4.60	+\$4.60	86	+39	4	+
Building websites 8 relationships web Design - Olgital Marketing	0.00	=	N/A	N/A	\$0.00	=	54	-46	0	

Google Analytics



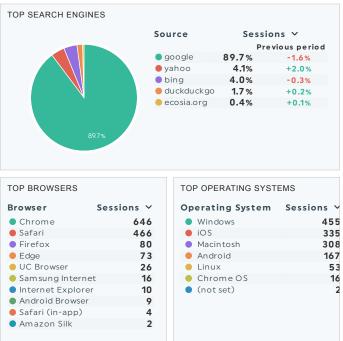
O	0.00%	O	CONTACT FORMS There is no data for this perior
Previous period Previous year 0% 0%	Previous period Previous year 0% 0%	Previous period Previous year 0% 0%	
CONVERTING GOALS FROM ORGANIC There is no data for this period	, DIRECT, SOCIAL & PAID/CPC	CONVERTING GOALS FROM PAID There is no data for this period	
TOP EVENT CATEGORIES Event Category • View Website • View Profile • Phone Click • Facebook Click - VWWC • Newsletter Signup • Phone Click - VWWC • Email Click • Email Click - VWWC	Total Events > 736 166 23 5 5 1	CONVERTING GOALS BY MEDIUM There is no data for this period	PHONE CALLS (CALLRAIL) There is no data for this period
		SOURCE / MEDIUM BY SESSIONS Source / Medium google / organic (direct) / (none) yahoo / organic	Sessions > 848 318 39

search.aol.com / referral

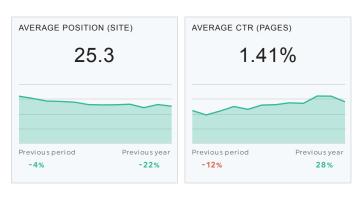
vtfpa.org / referral
 accd.vermont.gov / referral

2 2 1



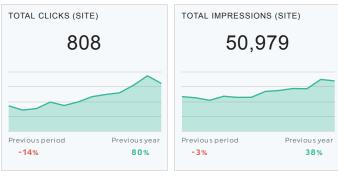


Google Search Console



ueries	Clicks V
treehouse hardwoods	23
vermont furniture makers	17
vermont woodworkers	14
vermont wood studios	12
smead woodcraft	10
gagnon lumber	9
jk adams	8
vermont woodworks	8
new england woodcraft	7
vermont wood works	7
andrew pearce bowls	6
tree house hardwoods	6
vermont woodworking	6
appalachian engineered flooring	5
vermont wood	5
vermont wood furniture	5
vermont woodworking school	5
appalachian flooring	4
vermont furniture	4
allied lutherie	3
baker lumber	3
built by newport	3
copeland furniture	3
copeland furniture vermont	3
) jk adams vermont	3
kitchen cabinets vermont	3
the tree house	3
vermont lumber mills	3
vermont wood furniture makers	3 3 3 3 3 3 3 3 3
 vermont wood products cutting boards made in vermont 	3 2





TOP IMPRESSIONS (DEVICES)	
Device Type	Impressions ∨
Desktop	32,809
Mobile	16,853
• Tablet	1,317

Glossary

METRICS GLOSSARY

Avg CPC (Average Cost Per Click) The average amount charged for each click on an ad. It is calculated by dividing the total cost of the clicks by the total number of clicks.

Clicks

Every time someone clicks on an ad.

Conv (Conversions)

When someone clicks an ad and then takes a valuable action for the business (like an online purchase or a call to a business from a mobile phone). These were earlier referred to as "conversions (many-per-click)" before Google launched flexible conversion counting.

Conv Rate (Conversion Rate)

The ratio that shows the average number of conversions per ad click, as a percentage. It is calculated by taking the number of conversions and dividing it by the number of total ad clicks during the same period.

Cost

The total amount of money spent on clicks (CPC) or impressions (CPM) during a period of time.

Cost / Conv (Cost / Conversion)

Shows how much, on average, each conversion costs. It is calculated by dividing the total cost by the total conversions for a period.

CTR (Click-through Rate)

The ratio that shows how often people who see an ad click on it. It is calculated by dividing the number of clicks that an ad receives by the number of times the ad is shown, expressed as a percentage.

Display Impr Share

How often (percentage) an ad that is *eligible* to show is *actually* shown on the Display Network. It depends on the ad's targeting settings, budget, approval statuses, bids, and Quality Scores. It can help identify potential opportunities to get more impressions and clicks and it can be calculated by dividing the received impressions on the Google Display Network by the estimated number of impressions eligible to receive.

lmpr (Impressions)

How often an ad is shown. An impression is counted every time an ad is shown on a network (Google Search, Display or Search Partners).

Quality Score

Quality Score is a value that Google uses to determine how relevant the keywords, ads and landing pages are to a user's query. It influences the position at which an ad shows, and how much you are paying per-click.

Search Impr Share (Impression Share)

How often (percentage) an ad that is *eligible* to show is *actually* shown on the Search Network. It depends on the ad's targeting settings, budget, approval statuses, bids, and Quality Scores. It can help identify potential opportunities to get more impressions and clicks and it can be calculated by dividing the received impressions on Google.

Total Sessions

Total number of Sessions within the date range. A session is the period time a user is actively engaged with your website. Each time a user initiates a session, a session counter increments for that user. For example, if User A comes to your site for the first time in January, that user's session count is 1. If the user returns in February, the session count is 2, and so on for each subsequent return.

Unique Users

Users who have initiated at least one session during the date range. Unique Visitors is the number of unduplicated (counted only once) visitors to your website over the course of a specified time period.

New Users

The number of first-time users during the selected date range. New Visitors are those navigating to your site for the first time on a specific device.

Returning Users

The number of returning users during the selected date range. Google sets a 2-year expiration date on New Visitors. If someone has visited your website within the past two years and returns from the same device, they are marked as a Returning Visitor in Google Analytics.